



# The Art of Pitching for Corporate Sales Teams

voiceable

## SALES LEADER: We are worried...

We have talked with dozens of sales leaders lately, and it doesn't sound good. After over a year of working from home during COVID, their salespeople are struggling to feel engaged, inspired and included in their sales teams. They are sick of Zoom and Teams meetings, yet expected to make their own virtual meetings interesting and effective for their clients. So how can sales leaders fix this? How can they provide valuable virtual training to new trainees? How can they showcase their best salespeople as role models who will inspire their sales teams? We have an answer.

## Give your sales team an engaging, fun yet valuable virtual sales learning experience.

We provide sales leaders with the structure, tools and assistance to hold engaging and valuable virtual learning events. Together we will deliver a workshop series that will inspire, motivate and encourage your team to re-think what is possible in virtual meetings. To do this, we will start by using PITCHING as a tool for rapid learning.

## GIVE YOUR IDEAS THEIR BEST SHOT

Coming up with a good idea is one thing - but convincing others to back you is another. And we often make it hard for ourselves by not giving our ideas what they need to be bought by others. This is where the PITCH comes in.

Sales people must be able to successfully pitch products and concepts to customers, management and their own teams. Entrepreneurs, marketing executives and business leaders must be able to quickly pitch their ideas. Most people think they are fairly good at pitching, yet few have really mastered how to condense a long presentation into a short, dynamic pitch that will have impact and influence on audiences. Pitching is not just something you do in an elevator, it's how you prepare your listeners to open their minds and start the process of getting buy-in for your new ideas and proposals.



## SALES LEADER: You are busy...

### What will we deliver?

4 virtual team meetings led by our facilitator where each of your participants will pitch each time and receive individual feedback. There are 20+ optional training videos for offline learning. There is a workbook with follow-up materials, a 10-page individual voice analysis for each participant, and much more. And best of all, this will be tailored to your sales team's specific needs.

The estimated time use for each participant is approx. 7-8 hours total spread over 4 or 8 weeks (your choice). Contact us today for more information about how this course can positively affect your team and business.



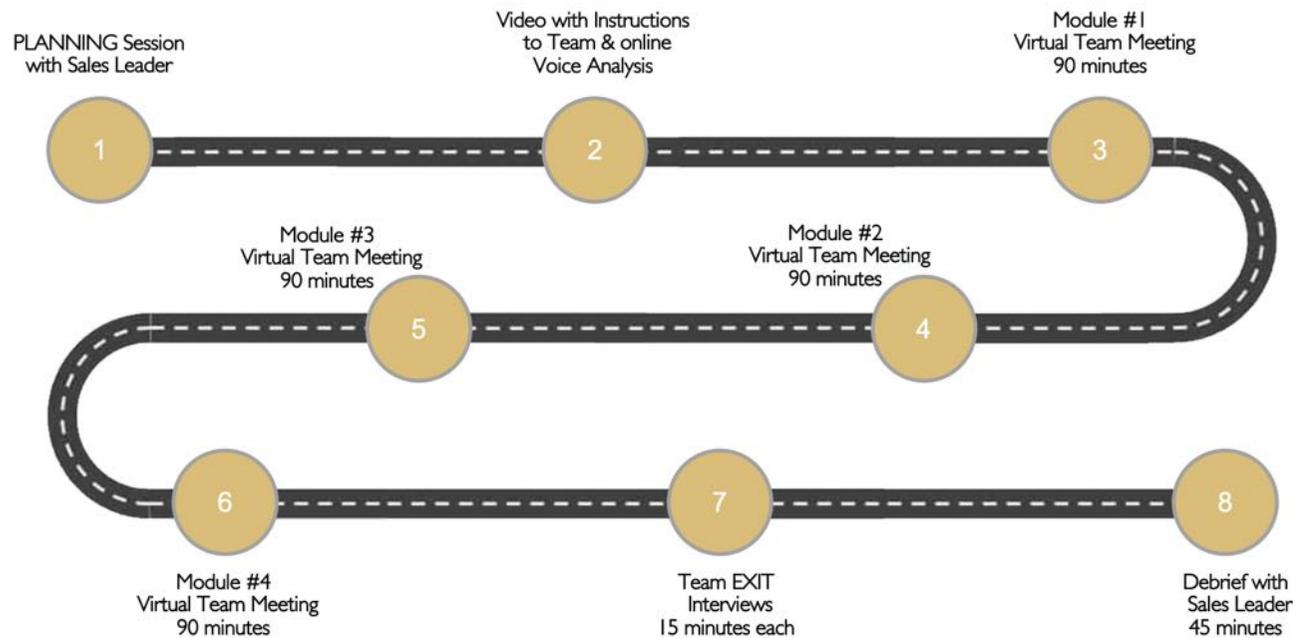
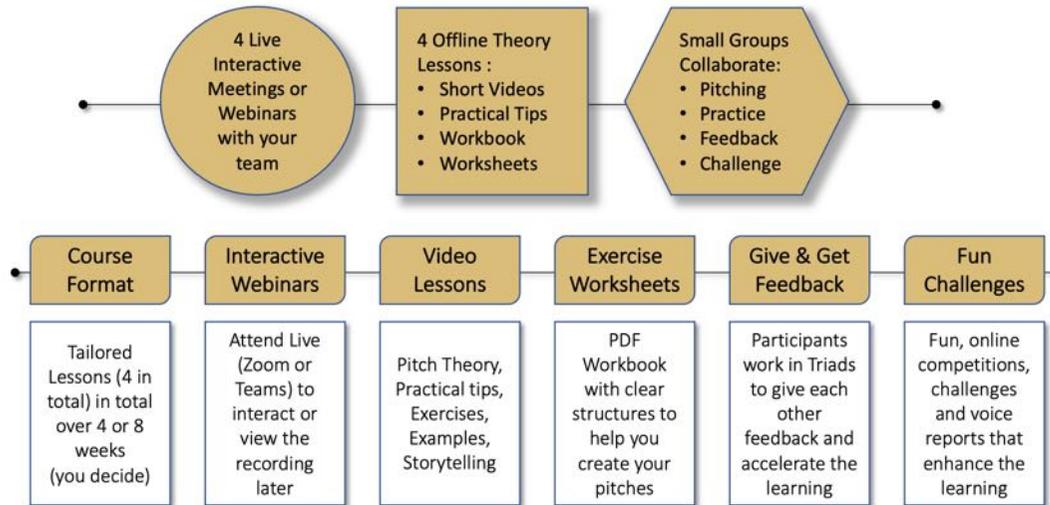
# The ART of PITCHING

For Corporate Sales Teams

Learn to Pitch your Ideas more powerfully to your Customers & Teams

voiceable

A comprehensive, interactive, live / online training program for corporate sales teams



Contact Info: [rs@voiceable.ai](mailto:rs@voiceable.ai)  
[www.voiceable.ai](http://www.voiceable.ai) - [www.quickminds.net](http://www.quickminds.net)



Bonus: A 10-page Voice Analysis Report for each of your team members. An essential experience for any sales person. Learn how to use your voice to enhance sales and influence!

